## Message Text

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**ACTION EB-07** 

INFO OCT-01 EUR-12 NEA-09 ISO-00 SSO-00 CAB-02 CIAE-00

COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 INRE-00

SS-15 NSC-05 NSCE-00 PA-01 PRS-01 USIE-00 /060 W

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O R 131600Z MAY 75
FM AMEMBASSY ATHENS
TO SECSTATE WASHDC IMMEDIATE 3535
INFO AMEMBASSY BEIRUT
AMEMBASSY BONN
FAA BRUSSELS
AMEMBASSY LONDON

LIMITED OFFICIAL USE ATHENS 3535

BEIRUT FOR RCAA

E.O. 11652: N/A
TAGS: EAIR, GR
SUBJECT: CIVAIR: COMMISSION RATES PAID BY AIRLINES TO
TRAVEL AGENTS

1. LOCAL PANAM OFFICE, HAVING ANNOUNCED DECISION TO INCREASE COMMISSIONS PAID TRAVEL AGENTS FROM SEVEN PERCENT TO 10 PERCENT, HAS ENCOUNTERED RESISTANCE FROM HELLENIC CIVIL AVIATION AUTHORITIES (HCAA). ON APRIL 12 HCAA SENT CIRCULAR NOTICE TO FOREIGN AIRLINES OPERATING IN GREECE REFERRING TO STANDING REGUALTIONS (UNDEFINED)

AND STATING THAT NO CHANGES WOULD BE APPLICABLE WITHOUT HCAA APPROVAL. ON APRIL 30 HCAA SENT LETTER TO OLYMPIC STATING THAT IATA DECISION NO. 0200B RESPECTING COMMISSION RATES, EFFECTIVE MAY 1, WILL BE APPLICABLE IN GREECE.

2. PANAM REPRESENTATIVE HAS REQUESTED EMBASSY SUPPORT OF ITS DECISION. SPECIFICALLY PANAM REP STATES THAT NO LEGAL BASIS EXISTS EITHER IN IATA, GOG-US BILATERAL CIV AIR AGREEMENT, OR GREEK LAW, FO LIMITED OFFICIAL USE

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ABOVE ACTIONS BY HCAA. CURSORY RESEARCH AND INQUIRY AT EMBASSY DO NOT REVEAL EVIDENCE CONTRARY TO PANAM'S POSITION WITH REGARD TO BILATERAL AND GREEK LAW. EMBASSY, HOWEVER, HAS NO OFFCIAL INFORMATION ON RESULT OF RECENT IATA MEETINGS.

- 3. TWA, WHICH UNLIKE PANAM, ENJOYS TRAFFIC RIGHTS IN GREECE, HAS TAKEN STAND OF NOT CHALLENGING HCAA'S POSITION.
- 4. EMBASSY URGENTLY REQUIRES GUIDANCE FROM DEPARTMENT AS TO U.S. POLICY ON THIS MATTER AND WHAT ACTION BY THE EMBASSY MIGHT BE APPROPRIATE. EMBASSY WOULD ALSO APPRECIATE INFOR COPIES OF SIGNIFICANT MESSAGES RELATING TO COMMISSION RATE PROBLEM IN OTHER COUNTRIES.

  KUBISCH

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: CIVIL AVIATION, DISPUTES, WAGE RATES

Control Number: n/a Copy: SINGLE Draft Date: 13 MAY 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975ATHENS03535

Document Number: 1975ATHENS03535 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D750167-0799

From: ATHENS

Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750555/aaaabxmb.tel

Line Count: 75

Locator: TEXT ON-LINE, ON MICROFILM

Office: ACTION EB

Original Classification: LIMITED OFFICIAL USE

Original Handling Restrictions: n/a
Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE

Previous Handling Restrictions: n/a

Reference: n/a

Review Action: RELEASED, APPROVED
Review Authority: MorefiRH Review Comment: n/a Review Content Flags: Review Date: 18 APR 2003

**Review Event:** 

Review Exemptions: n/a Review History: RELEASED <18 APR 2003 by BoyleJA>; APPROVED <21 MAY 2003 by MorefiRH>

**Review Markings:** 

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: CIVAIR: COMMISSION RATES PAID BY AIRLINES TO TRAVEL AGENTS TAGS: EAIR, GR, US, PANAM, HCAA
To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006